



Connie L. Engel

Partner

CHILDRESS KLEIN PROPERTIES

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PROFESSIONAL SUMMARY

Ms. Engel is an accomplished commercial real estate executive. Her broad strengths include business development and commercial real estate development, personnel management, sales management and product marketing. Ms. Engel's leadership abilities have been recognized by organizations, corporations and foundations. She is the immediate Past-Chair of the Kennesaw State University Foundation and in 2011 Connie was named Executive in Residence for the Coles College of Business at Kennesaw State University. Previously she was President of the National Association of Industrial and Office Properties of Georgia (NAIOP) and she is a Past President of Commercial Real Estate Women. Ms. Engel additionally has a wide understanding of current issues, obstacles and opportunities facing our country in foreign policy and national security which she has received through her membership in and involvement with Business Executives for National Security. (BENS).

CURRENT RESPONSIBILITIES/RECOGNITIONS

Ms. Engel is a Partner in the Atlanta Office Division of Childress Klein Properties and has been in charge of development and leasing at the prestigious Atlanta Galleria, for over twenty years. Responsibilities include lease negotiations (legal and economic issues), development and implementation of advertising, marketing strategy and preparation and implementation of the budgets for approximately 2,000,000 square feet of Class A office space in five high rise office buildings.

Ms. Engel has been frequently recognized as a leader in her industry. In 2010, NAIOP of Georgia honored Ms. Engel with the Award of Excellence for dedicated service to the commercial real estate industry. Twice she was the Top Producer in office leasing in the greater metropolitan Atlanta. In 2015, Ms. Engel was inducted into the inaugural Kennesaw State University Business School Hall of Fame in recognition of professional accomplishments, contribution and leadership in the community.

BOARD INVOLVEMENT

Ms. Engel's community involvement responsibilities include being an elected Board Member in 1998 and Treasurer (2000 - 2008) of the Cumberland Community Improvement District, which is responsible for allocating a special property tax collected from commercial property owners for transportation and other improvements in Cobb County. The CCID has leveraged over \$100 million of private assessments to over \$1 billion in transportation and streetscape improvements.

In 2005, Ms. Engel was selected to serve on the Board of Trustees for Kennesaw State University, the third largest and fastest growing university in the state of Georgia. In 2006, she was asked to increase her involvement by becoming a member of the Executive Committee and in 2007 she became Chair of the Real Estate Committee. In 2008, the Real Estate committee spearheaded the purchase of 100 acres of land for future sports/stadium areas for Kennesaw State University. She has received the Erwin Zaban Award and the Clarice Bagwell Award from Kennesaw State University for outstanding contribution and leadership within the KSU Board of Trustees. In October of 2009 she was elected Vice Chair of the Foundation and in October of 2010 she was chosen Chair Elect of the Foundation. She became Chair of The Foundation in October 2012 and completed her term in 2014. Currently she is immediate past chair of the Foundation.

In 2011, Georgia Governor Nathan Deal appointed Ms. Engel to the Georgia Board of Dentistry, consumer representative.

EDUCATION

Ms. Engel graduated from the University of Iowa with a B.A. in Communications and an area of concentration in Public Address. She is an MBA graduate of Kennesaw State University's Coles College of Business.

PERSONAL

Ms. Engel's interests include golf and flying; she is a certified multi-engine pilot of 18 years. Ms. Engel has been married to Pete Watson for over twenty-five years and has three children: Jacqueline Watson Grech, Esq.; Sarah Oddsen DeCaro, M.D.; and Ellis Watson, a senior at the University of Georgia.